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Middle America's Plea to Clinton: 'Keep Us in Jobs'

A Sense of Tentative Hope Awaits the President's Plan By Robin Toner

DAYTON, Ohio — A winter wind gusting across the parking lot of a sprawling General Motors plant concentrates the mind, so the men and women bustling in and out for the afternoon shift change are succinct in their politics.



JERUSALEM VIOLENCE — Israeli border guards arresting a Palestinian during a roundup and search for the assailant of three people at a bus stop Monday.

China's Consumers Start to Make a Splash

By Sheryl WuDunn GUANGZHOU, China — When President Yang Shangkuo, a stocky 86-year-old who prides the virtues of self-ambition, takes a bath these days, he steps into a \$7,000 whirlpool tub made by American Standard Inc.

Irish Assail EC Partners' 'Inaction' on Currencies

Waigel Rejects Charge Of German Favoritism Toward French Franc

BRUSSELS — Ireland's finance minister, Bertie Ahern, issued a stinging rebuke to his European Community counterparts on Monday for what he called their countries' "inadequate" efforts to fix cracks in the exchange rate mechanism that led to the Irish punt's devaluation.

Kiosk Pressured Yeltsin Takes Time Off

Under growing pressure from conservative political rivals, President Boris N. Yeltsin of Russia canceled his appointments Monday and took an unscheduled 12-day vacation at his official country dacha.



A man walking by banana display in Dresden, Germany, Europe's greatest banana consumer, has been joined by the Benelux countries in an attack on the new EC rules limiting imports.

Lithuania's Recast Leader Vows To Speed Up Economic Change

By Michael Dobbs MOSCOW — Lithuania, the first republic to announce its secession from the Soviet Union, took a step toward reconciliation with the Kremlin on Monday by electing a former Communist Party leader as its first post-Soviet president.

A Mother's Success: Some Babies Lived

By Julia Preston SANTA RITA, Brazil — Somewhere under the sun-hardened ground of this village's cemetery lie the remains of 13 babies born to one mother, a farm woman whose life, in flatlands seared by chronic drought, has been edged with thirst and hunger.

Cursors of Love Ne'er Did Run Smooth

By Jeff MacGregor LOS ANGELES — Welcome to the Love-Maker! (v 3.1 Erosoft Industries, (C) 1993). At the prompt, please enter your response. I am the LOVE-MAKER. A personalized, interactive poetry assistance program. What is your name? JOHN



FIRST 100 DAYS / ...

POLITICAL NOTES

Clinton Picks Up on an Old Reagan Scenario

WASHINGTON — President Clinton is consciously following Ronald Reagan's 1981 script for enacting a major change in economic policy. In Washington, as in Hollywood, the question is whether the sequel can live up to the original.

A No-Perk Congresswoman Keeps a Pledge

WASHINGTON — A first-term congresswoman, Jane Harman, Democrat of California, says she is carrying out a campaign commitment to "clean up" by refusing a bevy of congressional perks and limiting her office staff to 75 percent of that allowed.

Dick and Lynne Cheney Hit the Clinton Trail

WASHINGTON — Could Dick and Lynne Cheney be the Bill and Hillary Rodham Clinton of the GOP? Might the power pairs meet on the campaign trail in 1996? A couple of parallels come to mind.

Quote/Unquote

Stanley Greenberg, Mr. Clinton's poll taker, called the address to Congress on Wednesday "the speech that will shape his presidency."

Away From Politics

- The functioning of genes involved in cancer and viral infections may be blocked by a new drug, research by the Cleveland Clinic and the National Institutes of Health indicates.



President Bill Clinton stretching against an outside wall of the White House after completing an early morning run on Monday.

President Pledges He Will Add Jobs

WASHINGTON — President Bill Clinton said Monday he would be trying to set a new course for the nation with the economic program he is to announce this week and that the program would create at least a half-million jobs in the short term.

Clinton Plan's Big Risk: Its Slow Payoff

By Steven Greenhouse
WASHINGTON — The economic plan that President Bill Clinton is to introduce on Wednesday will trumpet spending for education, job training and public works as the key to building a richer nation, his aides say.

Business and Lobbyists Take Aim At Tax Proposal Before It's Made

WASHINGTON — Even before President Bill Clinton introduces his economic package, corporations in the United States have begun attacking his plan to raise the corporate income tax, saying it clashes with his goal of stimulating investment and jobs.

U.S.-Zimbabwe Maneuvers

HARARE, Zimbabwe — The United States and Zimbabwe launched their first joint training maneuvers on Monday, a U.S. Army spokesman said.

Clinton Plan's Big Risk: Its Slow Payoff

What he has to say to people is: "I'm doing this for your children. They're the ones who are going to be the beneficiaries," said Herbert Stein, who was chairman of the Council of Economic Advisers under President Richard Nixon.

Business and Lobbyists Take Aim At Tax Proposal Before It's Made

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works and pollution equipment. Mr. Meltzer added: "If these projects had a fast payback, you wouldn't need the government to come in and do it. Businesses would be rushing to do it."

How do you call a foreign country when you're already in one? Pick a card, any card.

Advertisement for Sprint Express international calling service, featuring a graphic of a hand holding a card and a list of countries and access numbers.

Table with columns for Sprint Express Countries, Access Numbers, and a list of countries including Argentina, Australia, Austria, etc.

Advertisement for Aredor Distribution Company, announcing the production of an outstanding gem quality diamond weighing 284.86 carats from the Aredor Mine in Guinea.

Advertisement for U.S.-Zimbabwe Maneuvers, mentioning the first joint training maneuvers on Monday.

Advertisement for IDC (Antwerp) NV, providing contact information for Lange Herentalsestraat 62/70, Belgium.

INTERNATIONAL Herald Tribune

A Mines Consortium

A land mine exploded and killed an American civilian working for the U.S. Army relief mission in Somalia in December. It was more than a regrettable but not unexpected hazard of service in a danger zone. It was a small taste of the ugly, continuing danger posed to civilians by the uncounted millions of land mines that have been planted and left behind in regional wars of the Cold War period. It is even possible that the American civilian was the victim of an American mine, since for 10 years the United States helped arm a Somali dictator. The Soviets and many others distributed mines, too. As these Third World conflicts more or less subside, the mines remain a silent menace to a return to normal village life. In Somalia, Cambodia, Afghanistan and elsewhere, the annual count of amputees — and they are the survivors — runs into the thousands and beyond.

anti-personnel mines were meant to be planted where they would not inflict civilian injury "excessive in relation to the concrete and direct military advantage anticipated" — another glaring loophole. In fact, mines came increasingly to be seen as cheap and convenient in rural warfare and especially useful to intimidate civilians — hence the Soviet mines in Afghanistan disguised as dolls or pens. It goes without saying that the damage has hopelessly swamped the available medical facilities.

For the IAEA to Work

The International Atomic Energy Agency has come under attack for its failure to detect Iraq's nuclear weapons program before the Gulf War, and for its problems ever since in ensuring that no nuclear installations remain hidden in Iraq. There are legitimate fears that the agency cannot be relied on to block the spread of nuclear weapons to outlaw states. The IAEA clearly needs to be strengthened. In particular, it must become more aggressive in undertaking special inspections — as it is now trying to do in North Korea. But it will never be able to stem nuclear proliferation on its own. Proliferation can be stopped only if the industrialized countries find the political will to clamp down on exports of bomb-making materials and technology.

regulatory net has a gaping hole. Neither the IAEA nor any other agency has the authority to detect whether states that accept IAEA inspections are engaged in the research, manufacture and testing of non-nuclear components for nuclear arms, like devices to trigger detonations.

Take Rushdie Seriously

Sunday was the fourth anniversary of the late Ayatollah Khomeini's assassination order against the novelist Salman Rushdie. The order sent Mr. Rushdie into hiding under heavy protection, and there the matter has stuck: The Iranian government maintains (conveniently) that the decree cannot be revoked because the issue is dead, and a government-supported "foundation" in Tehran meanwhile continues to offer \$2 million in blood money for anyone who kills Mr. Rushdie. As the years drag on and anniversaries recur, it is natural enough for bystanders to wonder what, after all, they can do about this and what the predicament of this one man, sad though it is, still deserves such special attention. But the answer remains yes, and the reasons have if anything grown more compelling with time.

Rushdie affair, or its centrality to current political upheavals both within Islam and between Muslims and Europeans in Europe, need look no further than the heavy news that who condemned "The Satanic Verses" so fiercely without reading it might be surprised to know that one of its central themes is racial and cultural tension — the violent psychological clash of two world views, the conflict that results, the plight of Muslim immigrants in Europe and their ill-use by police and authorities. While the author has been locked away from the world, his vision is being played out on the streets. There is a tendency to dismiss Mr. Rushdie as a foolish and unlucky writer who recklessly provoked attack. In fact, one reason he struck a nerve was that he had something important to say.

Let's Hear Straight Talk About the Budget

By David S. Broder

SAN FRANCISCO — When you look at Bill Clinton and his State of the Union address from this side of America, the perspective is more sobering. Whatever hopeful signs of recovery may be seen in other states, northern California remains in a recession and southern California is enduring something closer to a depression. People here are waiting anxiously for President Clinton to fulfill his campaign promise to stimulate the economy and help provide more jobs.

standards by which I think President Clinton's economic program can best be judged. At their meeting in Washington earlier this month they warned that unless serious action is taken this year's \$290 billion federal deficit will more than double by 2003 and the cumulative debt will go from \$3 trillion to \$7.5 trillion.

Time to Stop Begging The Young

By Jon Cowan and Rob Nelson

WASHINGTON — Late last month Bill Clinton did something that no president in more than 20 years had dared to do. He stood up to the senior citizens' lobby, proposing a one-year freeze on Social Security cost-of-living increases as part of his deficit-cutting package.



here are some ways to ensure the solvency and generational fairness of Social Security:

To avert a generational war, everything must be on the table: debt, entitlements, pork, health care and, as a last resort, tax increases aimed at deficit reduction.

After a Setback for Cyprus, Clinton Should Step In

By John K. Cooley

NICOSIA — The narrow victory Sunday of the rightist politician Glafkos Clerides, 72, over the Greek Cypriot president, George Vassiliou, sets back United Nations hopes of reuniting this island and healing the wounds of a generation of "ethnic cleansing" between Greeks and Turks.

This would simply be a confirmation of Yugoslav-style "ethnic cleansing." By offering his good offices now, President Clinton could do more than just help solve the Cyprus problem. He could go to the heart of the same kind of ethnic-political issues now rending the Balkans.

adjustment — cutting Turkish-controlled territory from 37 percent to less than 30 percent of the island.

Calm Years For Asia, Mr. Clinton

By Clare Hollingworth

HONG KONG — The U.S. military presence in the Western Pacific provided the regional stability for the emergence of the ASEAN powers — Thailand, Malaysia, Singapore, the Philippines, Indonesia and Brunei. But despite their close economic and political ties with one another, they have never been able to develop a defense alliance. In any case, near the end of the Cold War they knew they could rely for their regional stability on efficient American defense forces based in the Philippines, Korea and Japan.

But the absence of a major threat led the United States to evacuate its air and sea bases in the Philippines. Since then, anxiety has been expressed about the future security of East and Southeast Asia. This concern has been increased by President Bill Clinton's proposals for cuts in defense spending. Officials in the ASEAN countries worry, too, about what they perceive as Washington's tendency to focus on Europe, the future of NATO and the war in Bosnia-Yugoslavia.

What the Western Pacific requires is calm stability for the next decade as all these changes and developments unfold. ASEAN officials stress that it is in the interest of the United States, as well as the countries of the region, that the U.S. naval presence should remain. This will be cheaper in the long run than dealing with a revival of the traditional confrontation between China and Japan.

1893: Peas for Valentine

LONDON — St. Valentine has for several centuries enjoyed unique distinction among the canonized fathers as the patron saint of lovers, and though this distinction may, so to speak, have been forced upon him, it does not follow that he will regard his withdrawal with indifference. Of course, the withdrawal is not yet complete. If these were only the ages of faith we should vow candles to St. Valentine, or better still, dispatch the Postmaster-General with peas in his shoes, on a pilgrimage to his shrine.

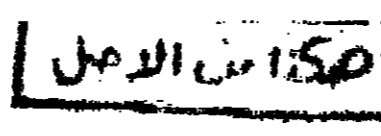
1918: Ukrainian Defense

BERNE — Germany has offered to lend military instructors to the Ukrainian Government to supervise the organization of the Ukrainian army. A representative of Krupp's left Berlin on Wednesday [Feb. 13] for Kiev. The New Zürcher Zeitung reports from Vienna that the Austrian delegation which has just returned

1943: Battle for Kharkov

LONDON — [From our New York edition:] German counter-attacks at Chuguev aimed at braking the tightening Russian arc around Kharkov have been beaten off with severe enemy losses. The Russians announced today [Feb. 15]. German SS troops were thrown into the assault at Chuguev, 22 miles southwest of the Nazi base at Kharkov, but were smashed back three times. A German broadcast said the Russians had breached the German defense lines in the Kharkov area. The Rome radio said the Russians were attempting to throw masses of troops and war material into the battle for Kharkov.

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OPINION

To Confound the Bosnia Defeatists

By William Safire

WASHINGTON — You can make a case that war in the Balkans poses no threat to America's vital strategic interests: Bosnia produces nothing Americans cannot do without, and Serbia is not about to develop a nuclear bomb or otherwise menace the rest of Europe.

can detect worry in the White House about losing the focus of a domestic counterrevolution. The Balkans mess fairly shouts out to defeatists everywhere: Never in American history have so many reasons been given for slaying out of such a confusing conflict so far away.

not now, when? The world's right to intervene in massive murder cries out to be asserted: With our conscience our guide, let's get on with it.

Of course it is dangerous: if the NATO forces are attacked, as U.S. Marines were in Lebanon, America would have to retaliate disproportionately, turning out the lights in Belgrade and leaving no Serbian barracks standing.

Of course it will separate the allies from the hangers-on. If Germany, citing constitutional excuses, refuses to participate in such a force, the United States should withdraw every one of its soldiers from German soil; in a decade, with Russia resurgent, Germans will wish at least some Americans had stayed.

The British, French and Canadians, with vulnerable peacekeepers on Balkan ground now, do not want to arm the Bosnians and invite two-way shooting. But when the NATO war-enders are assembled, the thin line now in place can be removed or strongly reinforced, making possible Bosniaization — arming today's victims, bringing firepower more into balance, and making future Serbian sweeps less of a slaughter.

If NATO puts the intimidating force in place: if the United Nations toughens the Vance-Owen plan; if the Russians lean on the Serbs and don't double-cross us; then we can confound the defeatists and improve the prospect for a world order that respects minorities.

The New York Times

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

Only one lonely and embarrassingly idealistic reason might compel us to risk American lives in this bad case: Hundreds of thousands of human beings will die unless the United States shames the world into making this generation's latest Hitlerism unprofitable. And this time, thanks to new global communication, we would see the deadly result of our moral cowardice in vivid color.

To many of us, admittedly past the age of personal risk, that one human right to survive outweighs all the geopolitical cop-outs drawn up in vast, cumbersome array. No man is an island, taught John Donne; nor is any superpower isolated from injustice. If not us, who?

Vance and Owen Got It Right

By José Cutileiro

The writer, a Portuguese diplomat, was coordinator of the EC Conference on Yugoslavia chaired by Lord Carrington.

LISBON — The Bosnian question will drag on for as long as any of the three principal parties concerned remains convinced that it can achieve its aims by military means. By now Bosnian Serbs and Bosnian Croats know that they cannot do so. They also know that they will have to accept the existence of an independent Bosnia-Herzegovina, a prospect they have never liked.

Recognition triggered the war. The Serbs felt confirmed in their paranoid view of history and went brutally on the offensive. The Muslims, counting on Western military help, adopted tactics of self-victimization, bungling an orderly retreat of the Yugoslav Army and starting their own limited version of urban terrorism. The Croats joined the Muslims on the ground to fight the Serbs but kept

their alliance with the Serbs at the negotiating table. In June, the Muslims reneged on the March agreement.

In August, the Carrington conference was superseded by the London conference, round-the-clock negotiations resumed in Geneva — and now we have the Vance-Owen plan.

This latest plan differs from the previous agreement-in-principle in substantial ways. But one central feature remains: Muslims, Croats and Serbs being, in the constitutional parlance of former Yugoslavia, the constituent peoples of Bosnia-Herzegovina, decisions vital to any of them have to be taken by consensus. Therefore, no centralized, unitary state is possible.

The plan may appear cumbersome, unwieldy, perhaps unfair to the Muslims. But those familiar with the question, including the 12 foreign ministers of the European Community and now the Clinton administration, know better. Cyrus Vance and Lord Owen have been rightly praised: their plan remains the basis for a final settlement.

Everybody in Bosnia-Herzegovina has suffered in this appalling war. Muslims above all. It has to be stopped. The only way to do so is a negotiated settlement. Serbian delaying tactics cannot be tolerated. Muslim opposition to the Vance-Owen plan must also be countered. After the bombings, the killings, the rapes, it may seem callous to suggest political impositions on the Muslims.

Unfortunately, President Alija Izetbegovic's reluctance to accept that the real Bosnia is utterly different from the Bosnia of his wishful thinking has contributed as much as have the dreams of Greater Serbia and of Croatian hegemony to the continuation of the war.

International Herald Tribune



"But she speaks flawless English!"

The Chair Was Still Empty At the End of the Service

By Anna Quindlen

NEW YORK — The other night I read from her work at a memorial service for the writer Laurie Colwin, whom I met only once but admired enormously. The essay, "Alone in the Kitchen With an Eggplant," has always seemed particularly evocative of the way young single women live in New York, where Laurie lived and, incredibly, died at age 48.

It is about entertaining in an extremely small apartment. "Naturally, there being no kitchen, there was no kitchen sink," she wrote. "I did the dishes in a plastic pan in the bathroom and set the dish drainer over the toilet."

It was somehow not occurred to me that next would be the perfect memorial service. Not because I had never felt the hot breath of nevermore on my neck. That is always part of it, your own mortality, every time someone tells you of a friend of a friend with breast cancer or AIDS. It took little imagination the other night to squint at the black surround of the stage and the spotlight podium and imagine someone, somewhere, remembering me.

And I could only hope that I would be valued half as well as Laurie Colwin was by her friends, acquaintances and readers. The writer Walter Abish saying: "Laurie enhanced. It's as simple as that." Scott Spencer talking of how she stopped his first manuscript around town, pretending to be an agent, adding, "She saw me in ways I had never seen myself before and never since."

I know this terrain. I have written black-bordered thank you notes. But the death of my mother when I was 19 was my great aberration, the thing that set me apart, and suddenly, the other evening, I realized that this would become our abominable commonplace, this thing that brought us together, said Jonathan Yardley of The Washington Post, "Dear girl, dear friend, the world is too much smaller without you." Our circles will shrink.

Mortality is a game of musical chairs. It was the agony I apprehended when I was younger. It is the nullity that strikes me now, the simply not being there as the years go on, in the kitchen, the classroom, at the bus stop.

They played Sam and Dave before the memorial service began. There were lots of laughs, because Laurie was often a very funny writer, and lots of talk about food and friendship, because she was as good a cook as she was a friend, and her reputation for both was legendary.

The memorial service did what a memorial service is meant to do: it made the woman alive again, as though at any moment she would step from the wings, like the happy ending to a bad dream. Or show up in the empty chair in the second row, like one of those arch 1930s movies with a slightly see-through actress. But in truth the chair was empty. At the end of "The Lone Pilgrim," one of her finest stories, she writes of how, in facing the forest of our future, we "strain through the darkness to see ahead." Ahead once seemed a very long way to see. Not anymore.

The New York Times

LETTERS TO THE EDITOR

Macedonia and Greece

Macedonia is the only former Yugoslav republic to have made a peaceful transition to independence, and only one of two to have fulfilled all the requirements for recognition by the European Community. Yet the Greeks say the name belongs to them. Greece has managed to bully most of the West into temporarily postponing recognition under that name.

The Slavs who migrated to the Balkan peninsula began calling and thinking of themselves as Macedonians 1,600 years ago, and they have been the majority ethnic group in an ethnically diverse "Greater Macedonia" ever since. No rational person would question the legitimacy of a 1,600-year-old ethnic consciousness, as the Greeks have done.

Recognizing Macedonia and protecting its borders (the United Nations has finally agreed to send 700 peacekeeping troops) would help stabilize the region and send a message to the Serbian warlords that the horror will go no further. The Republic of Macedonia should be recognized immediately, before another

crime against humanity takes place in the Balkans.

CHRIS ELINCHEV, Macedonia-American Federation of Wisconsin, Dodgeville, Wisconsin.

Macedon and Macedonia

Philip II and his son Alexander the Great were called kings of Macedonia, although history books more commonly refer to the people as Macedonians. Now Balkan countries are squabbling over which can claim the word Macedonia, and perhaps, later, the real estate that goes with it, although there are two ancient, historically correct words to be shared. No one today would think of squabbling over the two Dakotas, the Carolinas, or Virginia and West Virginia, not to mention "New" Mexico. Let there be a Macedon and a Macedonia. It can not be any more confusing than Niger and Nigeria.

Latvians were once commonly called Letts, though Cole Porter may have been about the last to use that term in

the 1928 song "Let's Do It" ("Lithuanians and Letts do it . . .").

GEORGE ARMSTRONG, Rome.

Spreading the Message

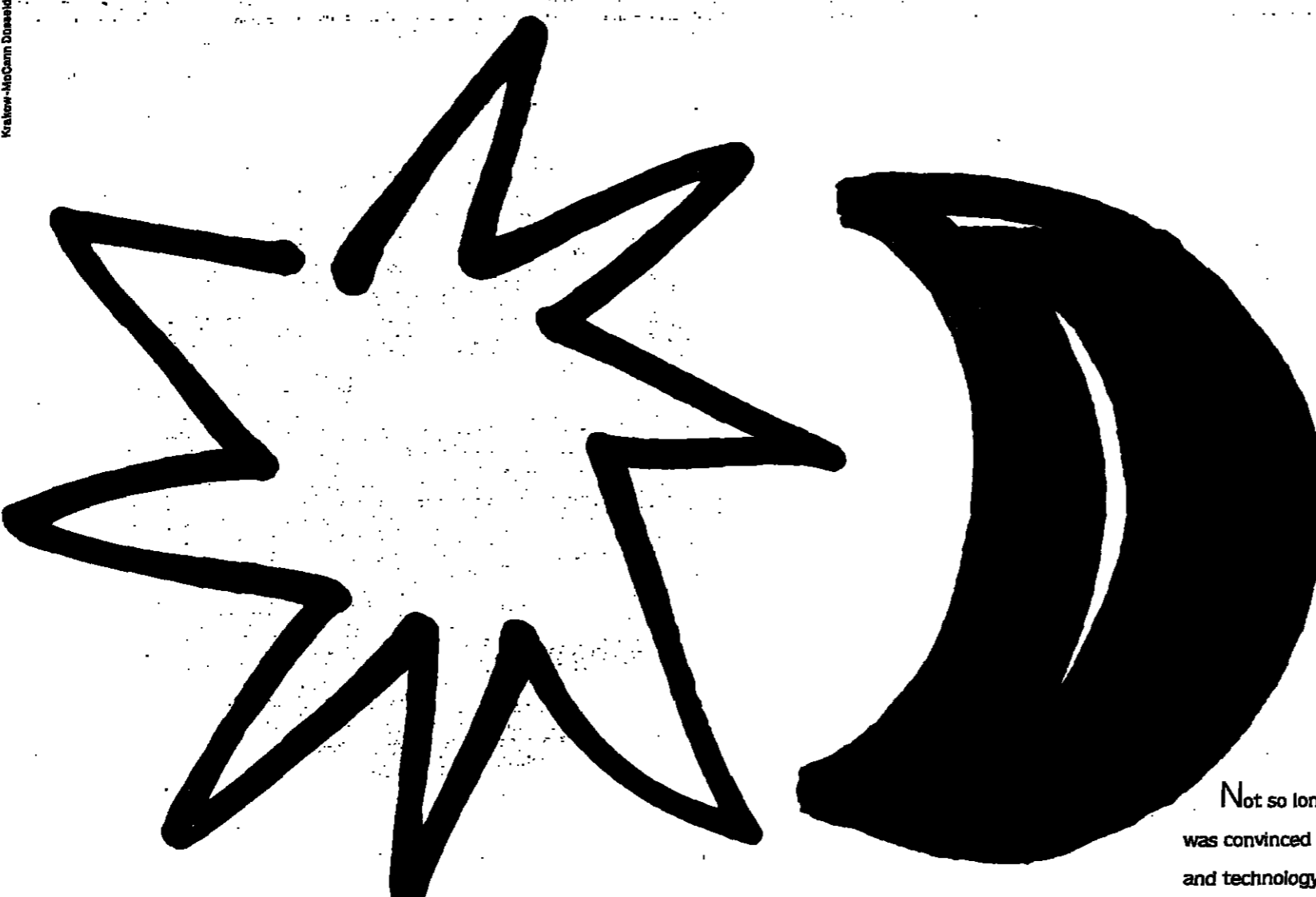
Regarding several articles and letters on clitoridectomy:

It is the responsibility of the people and their governments in countries where female genital mutilation is practiced to act to eradicate it. In more than 20 sub-Saharan African countries national committees have mounted public information campaigns to break the taboo around this ancient and harmful practice, now it is at least being openly discussed.

In Burkina Faso, the activities of the national committee are integrated in the planning of the Health Ministry. But the authorities have to set priorities.

A four-year public information campaign has been planned here. But funding is needed. Sustained moral and financial support is the least we from the North can give.

FRAUKE HELDRING, Ouagadougou, Burkina Faso.



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With an approach that reaches beyond the narrow confines of special scientific interest, we are now aiming for more far-reaching solutions to global problems. The result can be seen in such ideas in action as our decisive contribution to cancer research. Where we have been effective in fighting the disease without harming the patient.

Not so long ago, man was convinced that science and technology would create a paradise on earth. But we've since learned that this didn't always agree with Mother Earth. We've since learned that progress in some areas can often cause distress in others.

Degussa understands the problems. Which is why our researchers in metallurgy, chemistry and pharmaceuticals work closely together to appreciate a number of viewpoints.

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Similarly, our expertise in vacuum engineering has supplied the key to an innovative range of smaller, cleaner, lighter and more

DOWN TO EARTH SOLUTIONS Degussa



Early Tip Arms Deal

Move to Ease Law On Citizenship Gains in Germany

BONN — Chancellor Helmut Kohl's Christian Democrats are considering loosening citizenship laws to integrate several million Turks and other foreigners into German society.



MEXICAN ENCOUNTER — Britain's Prince Charles chatting with a group of schoolchildren in Chapultepec Park in Mexico City after laying a wreath at the Niños Heroes' Monument.

CLINTON: 'Keep Us in Jobs'

(Continued from page 1) of major plant closings back in the '70s and the early '80s. We're talking plants taking out 5,000 jobs at a clip. I think people were concerned they'd have more of the same.

WOMEN: For a Third World Mother, Survival of Some Babies Is Success

(Continued from page 1) but beans and coffee. The children, even the older ones, were sucking on grimy plastic pacifiers to calm their hunger.

Bonn Acts on Exports to Libya

Reuters Bonn — Germany said Monday that it had stopped two companies from supplying equipment for a suspected new chemical weapons factory in Libya similar to the Rabta plant that Western countries say makes poison gas.

LOVE: Cursor of True Love Ne'er Did Run Smooth

(Continued from page 1) and commands it. A man with a reckless bent and the courage born of fire.

High flyers can now get up-graded when they check-in. Suite deals every day and weekend packages that are even sweeter. The Landmark of Bangkok. THE LANDMARK HOTEL AND PLAZA.

Straight Flush Halts a TGV

PARIS — A man brought a French TGV high-speed train to a halt when his hand got stuck down a lavatory.

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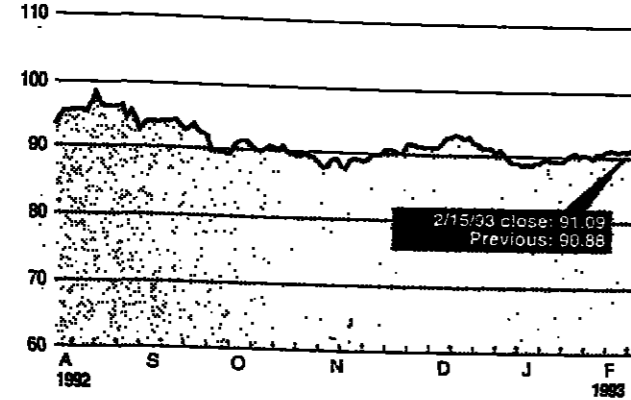
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THE TRIB INDEX: 91.09

International Herald Tribune World Stock Index, composed of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News, Jan. 1, 1992 = 100.



The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the ten top stocks are tracked.

Table with 3 columns: Asia/Pacific, Europe, N. America. Each column shows a line graph of the index for that region.

Table with 3 columns: Asia/Pacific, Europe, N. America. Each column shows a line graph of the index for that region.

Table titled 'Industrial Sectors' with columns for Sector, Index, and % Change. Rows include Energy, Utilities, Finance, Services, Capital Goods, Raw Materials, Consumer Goods, and Miscellaneous.

For readers desiring more information about the International Herald Tribune World Stock Index, a booklet is available free of charge by writing to: Trib-Index, 181 Avenue Charles de Gaulle, 92521 Neuilly Cedex, France.

INTERNATIONAL STOCKS

Winter Leaves Frankfurt Surprisingly Contented

By Ferdinand Protzman, New York Times Service. FRANKFURT — When 1993 dawned, the mood on the Frankfurt Stock Exchange was glum, and the outlook for German stocks was bleak. Even Chancellor Helmut Kohl had finally conceded that Europe's most powerful economy was mired in a recession. Inflation was rising, and the Bundesbank was keeping credit tight.

The 30-share DAX index, which stood at 1,545.05 at the end of 1992, closed at 1,664.71 on Monday, up 3.28 points. Share prices have actually been enjoying a brisk winter rally. But why? "What has happened here cannot be explained by looking at economic fundamentals," said Gebhart Klingenstein, who analyzes German equities for Barclays de Zoete Wedd in Frankfurt. "People are just ignoring them. They are looking at interest rates and ahead to 1994. The \$100 question is: Will this turn into an all-out rally, or are we headed for a crashing setback?"

Investors expect rising corporate profits in 1994.

See DAX, Page 11

Germany Leads Attack on EC Banana Rules

By Brandon Mitchener, International Herald Tribune. FRANKFURT — In an increasingly rare sign of cross-border solidarity, government and business officials in Germany, Belgium, the Netherlands and Luxembourg said Monday they would join forces to repeal new, protectionist European Community rules on banana imports.

Netherlands voted against the measure. "I have never seen the chancellor with a banana, but he has always been angry about this issue," said Dietrich Vogel, chief spokesman for the German government, speaking of Chancellor Helmut Kohl and the banana dilemma.

The cabinet will not formally decide whether to submit an appeal until Wednesday, he said. Germany's three main political parties, the agriculture ministry, fruit importers and the leading foreign trade association all attacked the new rules Monday, suggesting Mr. Kohl had little to lose in supporting an appeal.

warned that European restrictions on Latin American bananas would lead many farmers there to switch to planting coca, which would increase the supply and drive down the prices of cocaine in Europe. "If this Community decision stands, we'll be faced with a new drug wave," he said.

GIAT Sees Revival in Emirates Order

Bloomberg Business News. PARIS — The \$3.5 billion order for French Leclerc tanks from the United Arab Emirates is a major breakthrough for GIAT Industries, the unprofitable French state-owned company, and could help it win further export orders, GIAT officials said Monday.

management committee told French television on Monday the United Arab Emirates contract would not stop GIAT from cutting 2,600 employees this year. A spokesman for GIAT declined to comment on what effect the order would have on employment.

until the order came from the Emirates. The French army last year placed orders for 68 of the tanks but a spokesman for the Defense Ministry confirmed that the French army expected to buy at least 200 of the tanks and could purchase as many as 600 over time.

Fiat Stock Is the Talk Of Milan

Compiled by Our Staff From Dispatches. MILAN — Shares in the automaker Fiat SpA have surged 10 percent in the past two trading days due to a variety of rumors, as well as better-than-expected results for 1992, analysts said on Monday.

In addition, unconfirmed reports that Deutsche Bank AG of Germany was planning to nearly double its stake in the carmaker, to about 5 percent, helped lift the shares. Deutsche Bank current owns 2.63 percent of Fiat and has representatives on its board of directors.

Kuwait Accepts Cutback OPEC Is Nearer To Output Deal

Compiled by Our Staff From Dispatches. VIENNA — Kuwait has agreed to limit its production of crude oil, its oil minister said Monday, as ministers of the main oil-exporting countries edged closer to a production deal that aims to bolster prices.

"We have given our agreement. We have given everything they wanted," Ali Ahmed al-Baghi, the Kuwaiti oil minister, told reporters. Asked what was holding up a final agreement, Mr. Baghi said Kuwait was seeking "assurances of an increase" in production in July.

Kuwait, which is still rebuilding production capacity that was virtually wiped out during the Gulf War, had been holding out for increased concessions from its OPEC partners to consolidate its market share.

Westinghouse Gets Deal for Defense System

ABU DHABI — Westinghouse Electric Corp. has won a \$500 million contract to improve the United Arab Emirates' air defense system, the Emirates' Defense Ministry said Monday.

Vickers Needs to Sell a Tank or Two

By Erik Ipsen, International Herald Tribune. LONDON — The decision by the United Arab Emirates to buy \$3.5 billion worth of French battle tanks leaves Vickers PLC, the makers of the Challenger 2 tank, seeking orders with increasing urgency.

How Thugs Ousted a Japanese Executive

By Paul Blustein, Washington Post Service. TOKYO — The president of an Osaka-based retail chain stood accused Monday of hiring thugs to hound her predecessor from office in an unusually flagrant case of gangster involvement with Japanese corporations.

IBM Acts to Revitalize Its Minicomputer Line

By Steve Lohr, New York Times Service. NEW YORK — IBM will introduce Tuesday a series of more powerful minicomputers and software products in an effort to rejuvenate its midrange computer business.

Sales Gain for Ford, Chrysler

DETROIT — Automakers on Monday reported mixed North American sales for early February, with Ford Motor Co. and Chrysler Corp. posting higher car and truck sales than General Motors Corp., struggling.

U.S. \$500,000,000 National Westminster Bank

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WORLD STOCK MARKETS

Table of world stock markets with columns for Country, Index Name, and Price. Includes sections for Amsterdam, Hong Kong, Sao Paulo, Madrid, Johannesburg, London, Frankfurt, Paris, Montreal, Zurich, Toronto, Stockholm, Sydney, Tokyo, and Helsinki.

Large advertisement for 'FRENCH COMPANY HANDBOOK 1992'. Features a large title, introductory text about the handbook's content, a list of French companies, and a subscription form with a 'BEAT THE DEADLINE!' graphic. Includes contact information for International Business Development.

Small advertisement for 'Herald Tribune' at the bottom right, including a logo and contact information for subscriptions.

# Politicians Attack Tapie's Adidas Sale

PARIS — The French government minister Bernard Tapie, in a widely criticized action just five weeks before legislative elections, sold his majority share Monday in the Adidas sports shoe manufacturer to a private industrialist and three nationalized financial institutions.

Mr. Tapie sold his 78 percent share in Adidas International Holding GmbH, the German holding company, for 615 million Deutsche marks (\$371 million).

The lead buyers are the industrialist Robert Louis-Dreyfus, the insurance companies Union des Assurances de Paris and Assurances Générales de France, and the bank Crédit Lyonnais.

Mr. Louis-Dreyfus, who is bowing out as chief executive of Saatchi & Saatchi, the London-based international advertising agency, will take over from Gilberte Beaux as chairman of the company's management board.

Mrs. Beaux, who will become head of the Adidas supervisory board, raised her stake to 8 percent from 5 percent.

A British investment firm, Coatbridge Holdings Ltd., took 15 percent and an investment fund advised by Citicorp 14.9 percent.

The announcement of the sale led opposition politicians to call for a parliamentary investigation on grounds that Mr. Tapie, who is urban affairs minister in the Socialist government, had benefited from political connections to close the deal.

The government is widely expected to be turned out in the legislative elections in March.

Mr. Tapie, who became a symbol of business success in France during the 1980s, said the sale of Adidas just two-and-a-half years after he bought it into it was part of his plan to sell his business interests so he can concentrate on his political career.

He is a candidate from the Marseille region in the coming elections.

Under the deal announced Monday, Mr. Louis-Dreyfus will take 15 percent of Adidas International Holding, which controls 95 percent of Adidas. The two insurance companies and Crédit Lyonnais will increase their stake in Adidas to 42.1 percent from 17 percent now.

Adidas posted a net profit of 50 million DM in 1991. It has warned that restructuring costs will have driven it into loss when 1992 results are reported.

The Adidas sale came only weeks after the state-controlled pharmaceutical company Elf Sanofi bought the fashion house Yves Saint Laurent for 3.6 billion francs (\$642 million), a sum considered extravagant by the Paris Bourse.

Opposition politicians, stung by the Adidas deal, demanded an investigation of both it and the YSL transaction. François d'Aubert, a center-right UDF deputy, and Alain Juppé, general secretary of the Gaullist RPR party, demanded an inquiry into what Mr. d'Aubert termed "banana republic ethics."

He said the inquiry should look into how state-controlled financial institutions "helped a serving minister unload Adidas at a nice price."

# Takeover Powers Fokker Stock Soars as Daimler-Benz Sets Deal

By Barbara Smit  
*Special to the Herald Tribune*

AMSTERDAM — The share price of Fokker NV soared 17 percent Monday, to 12.30 guilders (\$6.58), as Daimler-Benz confirmed it had reached agreement with the Dutch government on a takeover of the troubled plane maker.

Analysts said the takeover of Fokker by Deutsche Aerospace AG, a Daimler unit, looked set to reshape the European aircraft industry by allowing the Dutch company the resources to focus on the medium-range aircraft market.

Kees Andriessen, the Dutch economics minister, agreed last week to all but one of the concessions demanded by Daimler-Benz for the sale. The German company said Monday that it had offered a suggestion that resolved the impasse but the Dutch government said late Monday that it was still studying the proposal.

In line with the initial takeover plans set by Daimler-Benz almost a year ago, the two companies intend to form an Airbus-like European aircraft consortium with the current partners of Daimler-Benz, Aerospaciale and Alenia of Italy.

"At the moment, there are undoubtedly too many aircraft players in a small market," said Rudolf Roos, head of the aircraft division at the Netherlands Agency for Aerospace Programs. "This deal is the start for the setting up of a truly European aircraft industry, and that certainly is a move in the right direction."

Richard Brakenhoff, transport analyst at Pierson, Heldring & Pierson, said: "This is the only way to compete against the American giants. But the strength of the consortium will deepen the problems of other European competitors like British Aerospace."

He added that the alliance was likely to obtain attractive offers from national governments in the way that Airbus has.

A planned injection of fresh capital from the German company is expected to further enable Fokker to pursue the development of the F-70 aircraft, a 70-seater version of the F-100 fan jet. Fokker is placing strong faith in the program, valued at about 300 million guilders in development costs, because it was launched under pressure from the airlines, said Leo Steijn, a spokesman for Fokker.

Rob Smeets, head of sales at Paribas Bank Nederland, added: "Fokker and its partners will have a strong competitive advantage, because their full range will be based on the same concept."

On the other hand, a Europe-wide alliance might complicate the production of smaller aircraft. Mr. Smeets said: "The ATR-42, produced by Aerospaciale and Alenia, has proved more successful than the competing F-50. After the alliance, the Dutch could thus concentrate on the medium-range aircraft, from 65 to 130 seats, while the others stick to the small aircraft."

Fokker has accepted that the survival of the F-50 would depend on market forces, but Mr. Steijn said: "All potential outside partners must accept the condition that Fokker remains the leading company for the production of the 65- to 130-seaters."

# MB to Sell Stake in Packager

Complied by Our Staff From Despatches

LONDON — MB Caradon PLC said Monday that it was seeking to pull out of the giant packaging company that it formed in 1989 with Carnaud of France. Its French partner said it might buy MB's stake.

The sale of MB's 25.3 percent stake in Paris-based CarnaudMetalbox SA, Europe's biggest maker of plastic and metal packaging, would be worth about 4.3 billion francs (\$765 million) at the stock's closing price of 210 francs Friday on the Paris Bourse. The stock was suspended Monday.

The stake was valued at £337.5 million (\$478 million) on MB Caradon's balance sheet in 1991.

The other main partner in CarnaudMetalbox, France's Compagnie Générale d'Établissements d'Industrie et de Participations, said it was considering whether to increase its own 25.3 stake in CarnaudMetalbox.

MB Caradon, which since spinning off its Metal Box packaging operations into CarnaudMetalbox has concentrated on building products and security printing, said it would seek seek shareholder authority to sell the stake at a special meeting on March 4.

MB Caradon said the interest, did not represent a "tax-efficient source of income."

MB Caradon shares rose 2 pence to 312 in London, while in Paris, CGIP gained 73 francs, to 1085.

Also Monday, CarnaudMetalbox reported that its revenue had slipped 2.6 percent to 24.83 billion francs in 1992.

The company, which changed its name last May from CMB Packaging, said the fall reflected a negative currency impact of 4.9 percent due to the devaluations of the pound, the lira and the peseta, combined with the fall of the dollar and some African currencies against the franc.

(Bloomberg, A.F.X.)

## Investor's Europe

Frankfurt DAX	London FTSE 100 Index	Paris CAC 40
1800	2800	2100
1700	2700	2000
1600	2600	1900
1500	2500	1800
1400	2400	1700
1300	2300	1600
1992	1992	1992
1993	1993	1993
Exchange	Index	Monday Close
Amsterdam	CBS Trend	98.10
Brussels	Stock Index	5,978.72
Frankfurt	DAX	1,664.71
Frankfurt	FAZ	682.26
Helsinki	HEX	918.55
London	Financial Times 30	2,187.10
London	FTSE 100	2,845.90
Madrid	General Index	226.00
Milan	MI B	1,101.00
Paris	CAC 40	1,889.49
Stockholm	Afaensaerden	1,138.64
Vienna	Stock Index	365.92
Zurich	SBS	722.60
		Prev. Close
		% Change
		+0.20
		+0.17
		-0.82
		-0.02
		+0.10
		-0.34
		+0.48
		-0.85
		-0.07
		+0.92
		+0.21

# U.S. Lawyer Cleared in Guinness Case

LONDON — A British jury on Monday acquitted the American lawyer Thomas Ward of a charge of theft in connection with the six-year-old Guinness takeover scandal.

Mr. Ward, 53, showed no emotion as the verdict was returned by a jury at London's Old Bailey courthouse after a day's deliberations.

Mr. Ward was charged with theft in connection with Guinness PLC's 1987 takeover of the Scottish whisky maker Distillers. It was the fourth and final prosecution in the scandal.

Most of the prosecutions arose from an alleged illegal share-support scheme.

The case against Mr. Ward centered on a £5.2 million (\$7.4 million) payment made to him after the takeover. Mr. Ward said it was a success fee for having helped arrange the takeover. But the Serious Fraud Office, which prosecuted the case, said he and Guinness's former chief executive, Ernest Saunders, had conspired to steal the money.

Two-thirds of the case against Mr. Ward was dropped earlier this month because of a lack of evidence.

## Very briefly:

- Anglian Water PLC, the utility serving eastern England, said it had agreed to acquire the Swedish process engineering concern Nordic Water from NCC AB for 380 million Swedish kronor (\$51 million) in cash.
- Ruhrkohle AG, Germany's largest hard-coal producer, is considering closing its Aden/Monopol mine in North Rhine-Westphalia because of a slump in steel demand, a spokesman said.
- Mossvold Shipping's unit Mossvold Farsund said it had sold 1 million class B shares in Hafslund Nycomed A/S for 147 kroner (\$21) each, or a total of 147 million kroner to an undisclosed purchaser.
- Unigate PLC, the British dairy company, said it would buy Glass Glover Group PLC for £34 million (\$76 million). The company is also considering a public offering for its U.S. units.
- Compagnie des Machines Bull said its sales had fallen 9.7 percent to 30.19 billion francs (\$5.4 billion) in 1992, from 33.45 billion a year earlier.
- Compagnie de Navigation Mixte said its sales were 16.913 billion francs in 1992, up slightly from 16.756 billion francs a year earlier.
- BET PLC said it had raised £38.8 million—£26.5 million from the sale of three businesses and £12.3 million from the realization of capital prior to the disposals.

# Czechs to Cut Stake in Phone Firm

PRAGUE — The Czech Republic plans to sell as much as 49 percent of the state-owned telephone company SPT Telecom to one or more foreign investors in a deal designed as the largest sale of Czech-owned assets to date.

The sale will enable SPT Telecom to raise capital through a stock issue aimed at foreign investors, who will be allowed to take up to 27 percent of the company's expanded capital, Industry Minister Karel Dya said. J.P. Morgan & Co., the U.S. investment bank, will act as advisor for the issue.

"The maximum stake of a single state-controlled foreign investor is not to exceed 15 percent," the company's general manager, Jiri Machovec, said.

News of the proposed sale comes days after the European Bank for Reconstruction and Development praised Czechoslovakia for starting a program in the middle of 1992 to sell state-owned companies, in part by issuing vouchers to citizens.

The plan gained "widespread participation" and transferred "a massive volume of state-owned companies" into private hands, the London-based European bank said.

The ground was laid for the SPT sale last November when the Czech Republic passed a resolution encouraging a deal, and in January when the phone company was split from the Czech post office.

## Liechtenstein Claim

Liechtenstein may block the Czech Republic's admission to the European Free Trade Association unless it gets back property on Czech territory, Liechtenstein's ruler said in an interview published on Monday, Reuters reported from Prague.

Asked by the Czech daily Lidove Noviny whether Liechtenstein was considering vetoing Czech EFTA associate membership, Prince Hans-Adam II said, "that may be the case."

Liechtenstein claims 1,600 square kilometers (620 square miles) of land confiscated from its royal family in 1918.

# DAX: Investors Are Cheered by Frankfurt Stock Market's Surprising Winter Performance

(Continued from first finance page)

That view was reinforced last week when the public-sector employees' union, which had staged a bitter nationwide strike last year, agreed with government negotiators on a new contract giving workers a modest 3 percent annual rise.

The proliferating indications that the U.S. economy is pulling out of recession have also raised hope for a rebound in Germany, as have the dollar's recent gains against the Deutsche mark.

Even Germany's recession, which threatens to become the most severe downturn in the nation's postwar history, may turn out to have a silver lining as far as the stock market is concerned. It caused companies to redouble their efforts to streamline production and improve efficiency.

"Those things all have a direct effect on profitability. And corporate profits are the dominant variable on the German stock market," said Mr. Frey of Commerzbank.

"The buying now is on expectations that corporate profits will show a strong increase in 1994, because of the cost-cutting and restructuring companies are pursuing. Some projections show profit in 1994 rising between 10 and 20 percent on average."

Not all sectors will benefit. Mr. Frey is recommending bank stocks, particularly Dresdner Bank AG. He also likes Siemens, the electrical conglomerate and Munich-based Allianz AG.

Lothar Weniger, German equities strategist at Salomon Brothers in Frankfurt, was expecting a consolidation until the Bundesbank acted last week. Now, he is guardedly optimistic that the rally will accelerate.

"The market is no longer sensitive to bad news," he said. "By the middle of the year, the DAX could be at about 1,750."

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on their investments. The effect on the economy speaks for itself. Pakistan's GDP rose by 6.5% in 1990-91, a substantial increase over the average rate of 4.7% in the previous two years. And over the same period exports registered a dramatic growth of 23%.

But Pakistan has a lot more than just economic reforms to offer its investors. The country's location puts MNCs in a unique

position for access to Asia, as well as to Pakistan's traditional trading partners in the Persian gulf, China and the newly independent Soviet Central Asian Republics.

It is abundant in natural resources including cotton and minerals and the labour costs are low with a workforce of around 32 million. Factors like these make the set-up and operating costs in Pakistan among the cheapest in the world. If you

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# Yen Weakens Against Dollar

*Compiled by Our Staff From Dispatches*  
**LONDON**—The yen weakened slightly against the dollar Monday in quiet trading on a U.S. holiday, but traders clung to a belief that there might be an international agreement for a higher Japanese currency to cut that nation's trade surplus.

The yen suffered some early profit-taking, dipping to 121.075 to the dollar and 73.10 to the Deutsche mark, after the Japanese finance minister's weekend trip to Washington resulted in no accord for a higher yen. The minister, Yoshiro Hayashi, said he had told President Bill Clinton that the dollar must not plunge.

But the yen recouped some of its losses as Monday wore on to stand at 121.055 to the dollar in late trading, compared with 120.625 late on

Friday. It slipped to 72.92 per mark from 72.64.

Traders said that both the Bank of Japan and the Ministry for International Trade and Industry offered their verbal support for a higher yen. Dealers, they said, were now looking to the meeting of the finance ministers of the Group of Seven industrial nations Feb. 28 in London for a possible yen accord.

Otherwise, with the U.S. markets closed for Presidents' Day, there was little foreign-exchange action.

The dollar stood at 1.6575 DM in late London trade, slightly off its 1.6595 finish Friday.

The pound rallied to 2.3555 DM in late trade from 2.3464 DM start, but was still down on Friday's 2.3555 DM finish.

Sterling received a late lift from the British government's decision

to press on and ratify the Maastricht treaty even if a Labor Party amendment aimed at restoring the Social Chapter provision was parliamentary approval. Analysts said there had been fears the government would drop the treaty if the amendment was passed.

The rest of the week may prove more eventful for the dollar with Mr. Clinton outlining his recovery plans, Federal Reserve Chairman Alan Greenspan testifying on the economy, and a scattering of important data.

Mr. Clinton was expected to outline his proposals for economic recovery Monday night.

Sums of around \$30 billion have been mentioned by Clinton advisers. Such an amount would be dollar-supportive, they said, since the market would consider it large enough to convince the Federal Reserve no further cuts in interest rates are needed.

## Banks in East Adopt the Ecu For Settlement

**PARIS**—Ten private banks in Eastern Europe and Russia have chosen the European currency unit as their common currency for settlement and payment, the EC Commission said on Monday.

"The Ecu will thus become the principal payment and settlement instrument in this geographic zone," the European Community's executive said in a statement.

Officials of the banks are meeting in the commission's offices in Paris this week to set up a Banking Settlement Association.

A commission official said tests of the new interbank system were expected to start in four to six months.

# Pitfalls Still Abound for China Ventures

By Sheryl WuDunn  
*New York Times Service*  
**QINGYUAN, China**—Despite a surge in investment and optimism about its economic prospects, China remains a difficult place in which to do business for foreigners.

American Standard, which made the Chinese president's whirlpool bathtub, says it is now making money at its joint venture in this small southern city, 40 miles north of Guangzhou. But in its first few years it lost money, and like other American ventures it faced an army of unexpected challenges.

Transporting goods is a constant headache in China, for trains and ships are often booked up and roads are jammed with trucks. It can take up to six weeks to ship toilets the 700 miles to Shanghai from Qingyuan, which is near Guangzhou.

Banks in this city do not know what traveler's checks are, so they do not accept them. When company executives first inquired about opening a letter of credit, a routine form of payment,

the bank had never heard of such a thing. Another problem is the current shortage in the supply of dollars at the official swap centers. This may crimp imports and make it costly for companies to convert local-currency profits into dollars.

Disagreements and friction with Chinese partners in a joint venture are common. At American Standard, executives say the previous Chinese joint-venture partner bogged down decision-making with bureaucratic second-guessing and complained that the Americans were spending too much money when they went out for hamburgers in the hotel coffee shop.

Finding able employees can also be difficult, a legacy of four decades of lax standards at state-owned companies. Some employees sleep, gamble, drink or fight on the job, and the company had to dismiss an employee who would not stop playing cards when he was supposed to be working.

Then in December, city officials told American Standard that it would no longer be able to

use ground water. Instead, the factory would have to tap into city water, with a connection fee of \$18,000 in addition to monthly charges. The officials were approaching all the joint ventures and state enterprises in the city to propose water connections, and executives thought it had more to do with a need for money than a water shortage.

"The hidden costs of running a joint venture are very high," said Ronnie Y. Cheong, who is head of American Standard's factory here.

Local officials are not the only ones trying to extract extra money. Singer Sewing Machine Co.'s joint-venture operation in Guangzhou receives three to four letters a month from big Chinese department stores that stock Singer's products. The announcements inform Singer that they are planning store-wide promotions and would appreciate "any assistance"—meaning \$500 donations.

"You have to pay," said Jeremy Watson, Singer's general manager here. "How can you not? I call it a tax, in brackets."

### EUROPEAN FUTURES

Date	High		Low		Close	Change
	1992	1991	1992	1991		
Mar	93.07	93.88	93.92	93.92	Unch.	
Apr	93.25	93.99	93.54	93.54	Unch.	
May	93.29	94.16	93.77	93.77	Unch.	
Jun	93.74	94.70	94.27	94.27	Unch.	
Jul	94.72	95.70	95.27	95.27	Unch.	
Aug	95.72	96.70	96.27	96.27	Unch.	
Est. volume: 30,297	Open interest: 264,428					

Date	High		Low		Close	Change
	1992	1991	1992	1991		
Mar	92.98	93.67	93.68	93.68	Unch.	
Apr	93.29	94.08	94.09	94.09	Unch.	
May	93.64	94.43	94.44	94.44	Unch.	
Jun	94.00	94.79	94.80	94.80	Unch.	
Jul	94.36	95.15	95.16	95.16	Unch.	
Aug	94.72	95.51	95.52	95.52	Unch.	
Est. volume: 168,624	Open interest: 2,191					

Date	High		Low		Close	Change
	1992	1991	1992	1991		
Mar	101.25	101.50	101.50	101.50	Unch.	
Apr	101.50	101.75	101.75	101.75	Unch.	
May	101.75	102.00	102.00	102.00	Unch.	
Jun	102.00	102.25	102.25	102.25	Unch.	
Jul	102.25	102.50	102.50	102.50	Unch.	
Aug	102.50	102.75	102.75	102.75	Unch.	
Est. volume: 15,281	Open interest: 145,653					

## COMPANY RESULTS

Company	1992	1991	1990
<b>Manville</b>	Revenue: 576.3	576.3	576.3
Net Inc: 101.2	101.2	101.2	101.2
Per Share: 2.10	2.10	2.10	2.10
<b>Dole</b>	Revenue: 1.1	1.1	1.1
Net Inc: 0.2	0.2	0.2	0.2
Per Share: 0.2	0.2	0.2	0.2

## COMPANY RESULTS (Continued)

Company	1992	1991	1990
<b>Maxxam</b>	Revenue: 137.0	143.0	143.0
Net Inc: 13.0	13.0	13.0	13.0
Per Share: 1.30	1.30	1.30	1.30
<b>Maxxam (cont)</b>	Revenue: 137.0	143.0	143.0
Net Inc: 13.0	13.0	13.0	13.0
Per Share: 1.30	1.30	1.30	1.30



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سكنا من الامم

Calm Years For Asia, Mr. Clinton

China Stand Chills Hong Kong Stocks

HONG KONG — China poured cold water Monday on hopes for political compromise that earlier in the day had sent the Hong Kong stock market shooting higher. The market's Hang Seng index surged 3.27 percent on reports in Hong Kong's Monday morning newspapers that China was ready to start discussing the colony's political future with Britain after months of arduous negotiations that have battered business confidence. The papers said that Beijing, which resumes sovereignty in 1997, was ready to drop its demand that the colonial government, Chris Patten, must scrap his democratic reform proposals before talks can begin. The Hang Seng closed 191.29 points higher at 6,049.44. It was the first time the index had risen over 6,000 since Nov. 17 as Beijing stepped up a ferocious campaign to force Mr. Patten into submission. "If this political problem is resolved, the market could be up a few hundred or a few thousand points," said Stewart Aldcroft, director of Wardley Investment Services. But when it came time for the evening news in Beijing, a spokesman for the Chinese government's Hong Kong and Macao Affairs Office was quoted as reiterating its demand on Mr. Patten. The spokesman, responding to the

Hong Kong press reports, said China's "solemn and just stand" on the Hong Kong issue had not changed. And in London, a Foreign Office official told reporters he had "nothing to report" on new talks between Britain and China. Alex Tang of Dao Heng Securities in Hong Kong called the market's reaction an "across-the-board surge." But, speaking before the Beijing summit, he warned of a drop on Tuesday if investors felt China had quashed the speculation. Also fanning the flames of speculation Monday was the Hong Kong government's decision to postpone formally publishing Mr. Patten's plan in the Legislative Council, the territory's parliament. The plan calls for increasing the franchise of directly elected seats in the territory's Legislative Council before 1997. The government's spokesman, Mike Hanson, said that there was no delay and that it was just taking time to get the proposals into the pipeline. The government's position, he said, had not wavered. "We've always said we're ready to talk anytime, anywhere, without preconditions, and that still stands," Mr. Hanson said. Some legislators feel that some private conversations about the package must be taking place. (Reuters, Bloomberg, AFP)

Japan Pressured on Deficit Hayashi Says Bentsen Urged Stimulus

TOKYO — Japan's Finance Minister, in an apparent shift in his comments, conceded Monday that Treasury Secretary Lloyd Bentsen of the United States had urged Japan to boost domestic demand in an effort to reduce the trade imbalance between Japan and the United States. A U.S. Treasury official told reporters on Sunday that Mr. Bentsen had urged Japan to boost domestic demand and reduce its trade surplus. However, Finance Minister Yoshio Hayashi, upon his return Sunday from a visit to Washington, said that there was no request from the United States to stimulate the Japanese economy. Mr. Hayashi met with Mr. Bentsen in Washington on Friday. Speaking at the lower house Budget Committee, Mr. Hayashi said Mr. Bentsen had argued that a boost in Japan's domestic demand, in general, was necessary, as the world economy remained sluggish and Japan's current-account surplus was growing. But Mr. Hayashi said his discussion with Mr. Bentsen did not touch on specific measures that

could be implemented to raise domestic demand. Meanwhile, Prime Minister Kiichi Miyazawa repeated that the government was ready to take "flexible measures if necessary" in the coming months. "We all have that in our minds, without Mr. Bentsen pointing that out," Mr. Miyazawa said. Separately, a senior official of the Bank of Japan said Monday that the central bank welcomed a stronger yen in the medium term but was opposed to any official efforts to "guide" the currency higher. (Knight-Ridder, AFP)

Asset Sales Help Foster's Post Profit

SYDNEY — Foster's Brewing Group, one of Australia's biggest corporate losers in 1991-92, said Monday that it had swung back into profit but warned that its key beer markets were still depressed in the world economic slump. The brewing giant, emerging from a period of corporate restructuring and ownership struggles, said it returned to a net profit of 173.6 million Australian dollars (\$117.5 million) for the half to Dec. 31, the first of its business year. The profit was largely a result of

416 million dollars in asset sales, including 192 million generated by Foster's sale of a 10 percent stake in the Canadian brewery Molson Co. Over the period debt was slashed to 2.8 billion dollars from 4.1 billion. Just five months ago, Foster's shocked the market with a 1.3 billion dollar asset devaluation that sent the group plunging to a loss of 950.8 million in the year ended June 30, 1992, and forced it to raise 1.02 billion in capital. In the first half of 1991-92, Foster's had a profit of 76.9 million dollars. The company has restored a dividend of 2.75 cents a share and said Monday it was confident its full-year payout would be 6 cents. (Reuters, Bloomberg)

Taiwan Seeks European, Japanese Bids on Rail Project

TAIPEI — Taiwan will ask companies from Europe and Japan to bid in July for the main contract in its multibillion-dollar high-speed rail project, the Communications Ministry said Monday. "We will request proposals from them and start construction early in 1994," a spokesman for the ministry's high-speed railway office said. Foreign companies that have expressed interest in bidding include the French-British engineering concern GEC Alsthom, AEG AG of Germany and Toshiba Corp. of Japan. The rail project is billed as costing \$17 billion. Most of that will be spent on acquiring

land but at least 20 percent will go toward design work and buying tracks, trains and other equipment from abroad. The 345 kilometer (215 mile) railway, one of several huge infrastructure projects that Taiwan plans for the 1990s, will link Taipei with Kaohsiung in the south when it is completed about the year 2000.

man for the ministry's high-speed railway office said. Foreign companies that have expressed interest in bidding include the French-British engineering concern GEC Alsthom, AEG AG of Germany and Toshiba Corp. of Japan. The rail project is billed as costing \$17 billion. Most of that will be spent on acquiring

Matsushita Joins Sony in Digital VCR

TOKYO — Sony Corp. and Matsushita Electric Industrial Co. plan a common standard for future digital videocassette recorders, to avoid repeating a video battle they had a decade ago, company spokesmen said Monday. The electronics giants want to pool development costs and avoid a bruising industry war over rival systems, like the one between the Beta and VHS formats for analog VCRs, a Sony spokesman said. A Matsushita spokesman said Hitachi Ltd., Toshiba Corp., Victor Co. of Japan, Philips Electronics NV and Thomson SA were expected to join in the common standard. In the 1980s, a Matsushita-backed VHS format captured an overwhelming share of the VCR market, leaving Sony Betamax users with a virtually obsolete format. But this time Japan's consumer-electronics titans are less willing to join battle. Their confidence has been sapped by sagging earnings and disappointments from products like digital audio tape and high definition television. Another reason to cooperate is the worry that, by the time the digital VCR market matures in the late 1990s, it could be superseded by a more advanced product — perhaps a recordable compact disc with video squeezed on using digital compression technology. "Ten years ago they had more cash and more optimism," said Michael Jeremy, senior analyst at Barings Securities. "Maybe they realize the real action is going to be elsewhere and by the time it becomes a realistic product they might find their investment in tape has misfired." The companies said they were still discussing technical details. (Reuters, UPI)

Investor's Asia table with columns for Hong Kong, Singapore, Tokyo, etc. and rows for various indices and stock prices.

Very briefly:

- Hopewell Holdings Ltd. and New World Development Co. of Hong Kong plan to build power stations in China's southwestern province of Guizhou, the local government said.
Denway Investment Ltd.'s flotation on the Hong Kong Stock Exchange was a record 658 times oversubscribed.
SKF AB will invest about 100 million ringgit (\$40 million) to expand its Malaysian bearing factory at Nilai, south of Kuala Lumpur.
Telokong Data Bank Ltd. said Japanese corporations that went bankrupt in January left behind debts of 261.53 billion yen (\$2.17 billion), down 41.2 percent from the year-earlier month.
A Bank of Japan official said the growth of bad loans at commercial banks would decelerate in the second fiscal half, ending March 31.
Komatsu Ltd., the big Japanese maker of construction machinery, will start marketing personal computers for factory automation in April.
Ube Industries Ltd. of Japan will buy a 30 percent stake in Productos Quimicos Mediterraneo SA of Spain, a British Petroleum Co. unit.
(Reuters, AP, UPI, AFP, Bloomberg, Knight-Ridder)

Large table titled 'INTERNATIONAL FUNDS' with columns for fund names, asset values, and performance metrics. Includes sub-sections like 'INTERNATIONAL INCOME FUND' and 'INTERNATIONAL EQUITY FUND'.

For information on how to list your fund, fax Simon OSBORN on (33-1) 46 37 21 33.



SPORTS

Nothing Is Forever, 3d Overtime Proves O'Neal Puts Wrenching End To Knicks' 7-Game Streak

By Clifton Brown

ORLANDO, Fla. — It was the longest Knicks game of the season, as well as the most bizarre. And when it finally ended, after three overtimes of crazy, exciting basketball, it was a bitter loss for the Knicks to digest.

New York's seven-game winning streak ended Sunday with the Orlando Magic's 102-100 victory before a frenzied crowd of 15,151 at the Orlando Arena and a national television audience.

It was a marathon that tested both the endurance of both teams, and the Magic prevailed, largely because of Shaquille O'Neal, the rookie center, who nearly had a triple-double (21 points, 19 rebounds, 9 blocks) and overcame a terrible shooting performance (8 for 25).

NBA HIGHLIGHTS

heck of a play," Williams said. "I thought it was goaltending. I shot it high. By the time he gets there, it's got to be coming down. I guess the ref didn't see it that way."

O'Neal, of course, felt it was a clean block. "He released it and I was there," O'Neal said. "I'm a shot-blocker, not a goaltender."

The overtime sessions made up for regulation, which was disappointing for the most part. Fans expected to see a lot of O'Neal versus Ewing. Instead, during the first half they got a lot of Greg Kite versus Williams, as both starting centers got in early foul trouble.

The Blazers, who had beaten the Clippers in Los Angeles, 111-104, two nights earlier, shot just 37 percent from the field and posted a season-low 39 points in the second half.

Hornets 117, Pistons 107: Kendall Gill had a season-high 27 points and 10 rebounds as Charlotte improved to 26-21, the first time the team has ever been five games over .500. The Hornets won for the seventh time in eight games.



In the clash of titans, Patrick Ewing got the first block but Shaquille O'Neal got the last four.

Indiana's Shot Puts Out Michigan's Big 10 Lights

By Malcolm Moran

BLOOMINGTON, Indiana — At a point in their second basketball season together when the lights shine more intensely, the highly scrutinized University of Michigan sophomores are raising a question that will follow the Fab Five all the way into March.

Which is brighter: The brilliance of their skills and their awareness or the glare of their inconsistency?

The Wolverines lost a 13-point first-half lead Sunday and went through a mistake-filled stretch in the final minutes that enabled Indiana to secure a 93-92 victory.

son's fifth personal foul with 5:34 to play.

Cheaney, who scored 20 points in the game, made two free throws after Jackson's foul to give the Hoosiers a 81-78 lead. Evans then stole a pass from Jalen Rose.

Cheaney missed a shot, but when Hoosier guard Chris Reynolds stole a pass from Webber, Evans took a pass following an offensive rebound by Cheaney and made a 3-point shot along the right baseline for a 84-78 lead with 4:09 to play.

Michigan (8-3, 19-4) all but lost any hope for a conference championship after its second 1-point loss this season to the Hoosiers. This margin resulted after an insignificant 3-point shot at the buzzer by Chris Webber, who led Michigan with 23 points.

gave the Wolverines a surprisingly simple 13-point lead and quieted the capacity crowd. But then the Wolverines fell back into a series of potentially costly lapses that undid their often-brilliant minutes.

They missed five of their 10 foul shots in the half and did not score a basket for the final 4:03, managing only three of five foul shots and two missed field-goal attempts.

Oxbridge Game Skirts the Issue

CAMBRIDGE, England — Jodi Evans made basketball history but couldn't help Oxford beat Cambridge in the annual University game.

From Locker-Room Tirade to Farewell Speech

By Tom Friend
BERKELEY, California — Lou Campanelli's postgame tirade, for mature audiences only, were ultimately what got him dismissed here last week at the University of California's basketball coach.

SCOREBOARD

Table containing NBA Standings, Major College Scores, and various sports results including basketball, football, and baseball.

SIDELINES

Wales, Ireland Seek Rugby Change
CARDIFF, Wales (AFP) — Welsh rugby union officials said Monday that, following informal discussions with their counterparts, they are ready to support a move by England to have the Five Nations championship moved to March and April.

INTERVIEW

INTERVIEW WITH DENNIS BERGKAMP
AMSTERDAM — Ajax Amsterdam's star striker, Dennis Bergkamp, and the Italian team Internazionale Milan said Monday they had signed a three-year contract.

INTERMILAN SIGNS BERGKAMP

an important part in Bergkamp's goosescoring success for both Ajax and the Dutch national side. "It's a great deal for both of us," Jonk said, "particularly because we clearly play well together."

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